Contract w. 1203

CONTRACT

between

THE TOWNSHIP OF LONG BEACH OCEAN COUNTY, NEW JERSEY

and

TEAMSTERS LOCAL NO. 35 TRENTON, NEW JERSEY

REPRESENTING EMPLOYEES IN THE DEPARTMENT
OF PROPERTY AND PUBLIC WORKS
SUPERVISORY UNIT

JANUARY 1, 1992 - DECEMBER 31, 1993

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#### AGREEMENT

THIS AGREEMENT, made this 22 day of July 1992 between the Township of Long Beach, a municipal corporation organized and existing under the laws of the State of New Jersey, a public Employer with its main office at Town Hall, Long Beach Boulevard, Brant Beach, New Jersey, hereinafter referred to as the "Township" , "Company", or "Employer" and Teamsters Local No. 35, affiliated with the International Brotherhood of Teamsters, and the Eastern Conference of Teamsters, having its office at 620 U.S. Route 130, Trenton, New Jersey, comprised of Long Beach Township Blue Collar Employees, such organization having been certified by the Public Employment Relations Commission as an appropriate bargaining agent for this unit, after the Agency held an appropriate election. This Union shall be hereinafter referred to as the Wherever the terms "blue collar supervisor" or "Union." "blue collar supervisor employees" are used in this Agreement, both designations shall be interchangeable and have the same meaning and effect.

### ARTICLE 1 PURPOSE

This Agreement entered into be the Employer and the Teamsters has as its purpose the promotion of harmonious relations between the Employer and the Teamsters; the establishment of an equitable and peaceful procedure for the resolution of differences and the establishment of rates of pay, hours of work and other conditions of employment.

## ARTICLE 2 RECOGNITION CLAUSE

The Township recognizes Teamsters Local No. 35, affiliated with the International Brotherhood of Teamsters, Chauffeurs, Warehousemen and Helpers of America and the Eastern Conference of Teamsters, as the sole and exclusive bargaining agent for all provisional and permanent full-time and provisional and permanent regular part-time blue collar supervisors and foreman in the in the Road Department, Public Works Department, Buildings and Grounds Department and Public Property Departments of the Township. The parties agree to negotiate with respect to salary, hours and those terms and conditions of employment permitted by appropriate New Jersey Statutes. However, the following titles shall be excluded from the bargaining Laborer, Building Services, Secretary, Equipment Operator, Mechanic, Senior Mechanic and Maintenance Repairer Carpenter.

## ARTICLE 3 GRIEVANCE PROCEDURE

### Section 3.01. Definition

- A. Purpose The purpose of this procedure is to secure at the lowest possible level equitable solutions to the problems which may, from time to time, arise affecting employees as a result of the interpretation, application or violation of this Agreement between the Township and the Union.
- B. A "Grievance" shall mean a complaint by an employee that there has been as to him a violation, misinterpretation or inequitable application of any of the provisions of this Agreement or of policies, rules and administrative decisions which govern the Township or disciplinary action. Only grievances on the violation, misinterpretation or inequitable application of the Agreement may be submitted to binding arbitration.
- C. Nothing in this procedure shall preclude an employee from exercising his or her legal or Civil Service right.
- D. A "grievant" is an employee who files a grievance.
- E. "Representative" is a person or agent designated to represent either party in this procedure.
  - F. "Day" means a working day.

### Section 3.02. Procedures

- A. Grievances shall be processed promptly and expeditiously.
- B. Grievances shall be adjudicated according to the terms of this procedure, time of filing notwithstanding.
- C. Formal grievances and appeal shall be filed in writing.
- D. Communications and decisions concerning formal grievances shall be in writing.
- E. A grievant shall be permitted a representative at all levels of the procedure and witnesses as determined by the hearing officer, provided requests for such are filed two (2) days prior to the hearing.

- F. Failure by a grievant to process a grievance within the specified time limit shall render the grievance as settled in favor of the Township.
- G. Failure by the Township to issue a decision within the specified time limit shall render the grievance advanced to the next level.

## Section 3.03. Processing

- A. Time Limit: The number of days indicated at each level should be considered as a maximum and every effort should be made to expedite the process. The time limit specified may, however, be extended by mutual consent of the parties.
- B. Step 1: The grievant and/or his or her representative shall present a written statement of the alleged grievance to the Township Commissioner in charge of the Road Department. The grievant must file the written grievance within fifteen (15) calendar days of the occurrence of the grievance. The Township Commissioner in charge of the Road Department will review the grievance and investigate the facts and submit a written answer to the grievance within seven (7) calendar days of the submission date on the grievance form.
- C. Step 2: If the grievant is dissatisfied with the answers submitted by the Township Commissioner in charge of the Road Department, the grievance and/or his or her representative may appeal the answer of the Township Commissioner in charge of the Road Department within seven (7) calendar days after receipt of the written answer at the first step of the process by the grievant. The employee will request that the Township schedule a hearing before the Township Commissioner on the matter. The hearing shall be scheduled within seven (7) calendar days after receipt of the grievance appeal from the Township Commissioner in charge of the Road Department's decision at Step 1 of the process. The hearing granted by the Township will take place within twenty-one (21) calendar days after the scheduled date is submitted to the grievant.
- D. Step 3: If the grievant is still dissatisfied with the answer received from the Township Commissioner, then the grievance may be submitted to arbitration.
  - 1. Within twenty (20) days of the decision of the Township, a grievant may request arbitration of the grievance by filling notice of the grievant's continued disagreement with the Township Commissioner in charge of the Road Department.

- Within five (5) days of such notice, the grievant shall request a list of arbitrators from the Public Employment Relations Commission.
- 3. Within five (5) days of receipt of such list, an arbitrator shall be selected by alternately striking names from the list, the grievant striking first. If the arbitrator is unable to serve, a list shall be requested and the process repeated, unless the time is extended by mutual agreement.
- 4. Within twenty (20) day of notice of selection, the designated arbitrator shall establish a hearing date, shall establish rules governing such a hearing and shall conduct such hearing.
- The arbitrator's decision shall be binding on all parties to the grievance.
- 6. The cost of the services of the arbitrator shall be shared equally by the parties of interest. Should any party to the arbitration request a transcript, the cost thereof shall be borne solely by the party requesting it.
- The arbitrator shall not have the power to alter, amend or revise and provision of this Agreement.

### Section 3.04. General Provisions

- No prejudice will attend any party in interest by reason of the utilization of participation in the grievance procedure.
- The filing, pendency, or hearing of any grievance shall not impeded the normal management of the work force or operation of any of the Township's agencies.
- All records of grievance processing shall be filed separately.
- 4. Forms for grievance processing shall be mutually agreed upon by the parties to the Agreement. The Union and the Township Commissioner in charge of the Road Department will distribute the forms as they require these.

- 5. Parties in interest will cooperate in investigating and providing pertinent information concerning a grievance being processed.
- 6. Notices of hearing shall be made to the grievant at least forty-eight (48) hours in advance and such hearings shall be held on the Township's premises.
- 7. The Township agrees that in the presentation of a grievance, there shall be no loss of pay for the time spent in presenting the grievance by the grievant and one (1) Union representative who is an employee of the Township through the grievance procedure. However, no employee or official will be permitted to investigate or process grievances during working hours without the approval of the Township Commissioner in charge of the Road Department.
- 8. Saturdays, Sundays and holidays as identified in this Agreement shall not be considered working days in computing the time of the foregoing.
- 9. Any employee shall be entitled to the assistance of a Union officer or representative in all steps of the foregoing grievance procedure. An employee shall not lose pay for time spent during his regular working hours at the foregoing steps of the grievance procedure. In the event that it is necessary to require the attendance of other employees during any of the above steps, such employee shall not lose pay for such time.
- 10. The number of days indicated at each level of the grievance procedure shall be considered as a maximum and every effort should be made to expedite the process.
- 11. Nothing herein contained shall be construed as limiting the right of an employee having a grievance to discuss the matter informally with his immediate supervisor.

### ARTICLE 4 SICK LEAVE

A. Sick leave shall accumulate at the rate of one and one-quarter (1 1/4) days per month in the first year of

service, commencing on the first month or major portion thereof from date of hire. It is assumed the employee shall remain in the service of the Township for the remainder of the calendar year and the total number of sick days, prorated shall be credited to the employee. If separation occurs before the end of the year and more sick leave has been taken than appropriated on a prorated basis, the per diem rate of pay for the excess days shall be deducted from the final pay. Sick leave shall accumulate from year to year with an additional fifteen (15) days credited to the employee at the beginning of each successive calendar year. Days lost due to injury or illness arising out of or caused by Township employment for which the employee has a claim for Workmen's Compensation shall not be charged to sick leave. Paid holidays occurring during a period of sick leave shall not be chargeable to sick leave.

B. Upon retirement, employees shall be paid by the Township for one half (1/2) of all unused sick leave which they have accumulated. The maximum amount paid for unused sick leave shall be up to \$12,000.00.

### ARTICLE 5 VACATIONS

The Township's vacation plan shall be as set forth in Ordinance 80-1 as attached in Appendix B.

### ARTICLE 6 HOLIDAYS

The present holiday schedule in effect and set forth below will be continued:

New Year's Day
Martin Luther King's Birthday Columbus Day
Lincoln's Birthday Veteran's Day
Washington's Birthday Election Day
Good Friday Thanksgiving Day
Memorial Day Christmas Day

Independence Day

If any of the above holidays falls on a Saturday, it will be celebrated on the previous Friday, if it falls on a Sunday, it will be celebrated on the following Monday.

# ARTICLE 7 PERSONAL LEAVE

Each employee shall be eligible for four (4) days personal leave which may be used for personal business with the permission of their immediate supervisor. Personal

leave time shall not be accumulated. Except in emergency situations, employees shall notify his supervisor forty-eight (48) hours in advance of his intent to take his personal leave.

## ARTICLE 8 BEREAVEMENT LEAVE

Each employee shall be entitled to five (5) days leave with pay for death in the immediate family. Immediate family shall be defined for this purpose as spouse; natural, foster or step parent; child, brother or sister, father-in-law or mother-in-law; aunt or uncle; or any relative residing in the household.

### ARTICLE 9 UNION LEAVE

Members of this bargaining unit may use up to a total of fifteen (15) aggregate days for Union business leave each year. Employees must request utilization of the leave at least forty-eight (48) hours before it is to commence and the taking of such leave shall not impede the operation of any Township department when it is taken. All use of such leave shall be reported to the Union to insure that the employees are actually utilizing the leave for Union Business.

### ARTICLE 10 NON-DISCRIMINATION

The parties agree to comply with all Equal Employment Opportunity guidelines and statutes.

## ARTICLE 11 JOB CLASSIFICATION

- A. Whenever an employee is assigned or promoted to a higher job classification, he shall receive a pay increase of ten (10%) percent of his base rate.
- B. If an employee is required to work on a lower job classification less than his regular job classification, he shall receive his regular rate of pay.

### ARTICLE 12 OUT WORK AND RAIN GEAR

The Township will continue to provide outer work clothes and rain gear to all employees in the bargaining unit requiring same. The Township will determine the amount of outer work clothes and rain gear to be distributed to each employee and employees will be

responsible for the maintenance of work clothes and rain gear in usable condition. The employees issued work clothes and rain gear will wear same unless authorized to do otherwise by an immediate supervisor.

## WORK CLOTHES

- A. The Township will pay each employee in the bargaining unit the sum of \$435.00 per year for the maintenance of uniform work clothes, consisting of pants and shirts. The Township will buy and provide all work clothing including: T-shirts, jackets, pants, shirts, gloves, rain boots and hats.
- B. The Township will reimburse each employee up to a maximum of \$45.00 annually upon presentation of a receipt for work shoes.

## OVERTIME, EMERGENCY CALL IN PAY AND EMERGENCY WORK

- A. All employees shall be expected to complete their work in the time allotted for the normal working day. Any employee scheduled to work beyond their regularly scheduled work day shall be paid at the rate of time and one-half in pay after eight (8) hours per day or forty (40) hours per week of work have been completed. In all cases, forty (40) hours in any one (1) work week must be completed prior to overtime.
- B. If an employee is required to work on a holiday, he shall receive time and one-half for all hours worked plus one day straight time wages.
- C. If an employee is required by the Commissioner to work on an emergency call out, he/she shall receive double time for all hours actually worked.
- D. Any employee who leaves his work station and is called to return to work from his or her home shall be compensated with a guarantee of four (4) hours work upon the employee's return to his or her work location for the call in work assignment. No employee will be paid less than four (4) hours wages for the four (4) hour period at the applicable rate of the time of call in.
- E. Whenever employees are required to work in an emergency situation, there shall be at least two (2) employees working at all times. Emergency situations shall constitute all snow removal work and any other job situations caused by hurricanes, floods or snow.

- F. During periods of emergencies such as listed in Paragraph E, after an employee has completed twelve (12) hours of continuous work, he shall be entitled to a rest period of four (4) hours with pay provided he immediately returns to continue for at least eight (8) hours. There will be a guarantee of at least eight (8) hours additional work.
- G. Any employee required to work on an emergency show situation shall receive two (2) times his rate of pay.
  - H. When Town Hall is closed for reasons other than holidays and emergencies as declared by the Commissioner specified herein, all Road Department Public Works and Ground Maintenance Employees, who are required to work shall be paid double time for all hours worked.

## ARTICLE 15 SENIORITY

- A. A job opening or vacancy shall be posted on an appropriate bulletin board for a period of five (5) working days.
- B. Seniority is defined as continuous unbroken service with the Employer.
- C. The Employer will endeavor to fill permanent job openings by promoting employees from the next lower job titles, provided those employees possess the requirements enunciated by Civil Service Law and who are subsequently certified by Civil Service. In all instances employees promoted must possess the skill, ability, and knowledge to perform the duties required of the higher rated job.
- D. If there are two (2) or more employees with the equal skill and ability to perform the work at the discretion of the administration, which may not be arbitrarily or capriciously withheld, the employee with the greatest seniority shall be given preference. If the employee with the greatest seniority cannot perform the higher rated job, once promoted to the higher rated job, then the administration shall promote the employee which it deems to be the next eligible.
- E. A permanent job opening or vacancy in the bargaining unit constituting a promotion shall be posted on appropriate bulletin boards for a period of five (5) calendar days. During such period of time the permanent job opening or vacancy shall be posted, a temporary job opening with respect to the posted position shall be deemed to exist. The Township Commissioner in charge of the Road Department shall have the right, at his discretion, to fill

any temporary job opening by transfer or otherwise, until such time as it may be permanently filled. In the event that a permanent job opening is not filled within five (5) days of the posting of a notice, the Commissioner in charge of the Road Department, in his discretion, may fill such permanent job opening or vacancy.

- F. No employee shall be transferred without reason or cause and shall be granted a ten (10) day notice on which to reply to any notice of transfer. An employee may discuss any transfer with his immediate supervisor or the Commissioner in charge of the Road Department. After a necessary discussion, the employee shall comply with the transfer order. If the transfer is necessitated by a vacancy and the Commissioner in charge of the Road Department decides not to transfer the employee, then the vacancy shall be filled through the provisions established and through the job posting procedure as agreed to in this contract.
- G. Overtime Rotation - Overtime in the Blue Collar Unit shall be assigned in accordance with the seniority list which shall set forth the names of the each classification, in order of their employees in seniority. The first overtime assignment on a particular occasion shall be assigned to the most senior employee on the seniority list in that classification. If the most senior employee is unwilling to accept the overtime assignment, the next most senior employee shall have the opportunity to accept that assignment. Overtime assignments will proceed down the seniority list. If an employee to whom the overtime assignment has been offered shall decline to accept that assignment, he will be passed and will not be offered any other overtime assignment until his turn is reached again. If an employee is offered an overtime assignment and is unable to perform the assignment because he is unqualified to do the work assigned, he will be offered the next overtime assignment. In the event that employees who are offered a particular overtime assignment decline to accept the assignment, the lease senior employee who is offered the assignment and who is qualified to perform the assignment shall be obliged to No employee will be permitted to accept an accept it. overtime assignment if the employee does not possess the skill and ability to perform the work.
- H. Vacations Whenever more than one (1) employee within the job classification requests vacation at a job location at any particular time, the Township shall endeavor to honor all vacations as requested. However, when vacations cannot be granted to all employees requesting vacations for a particular period, the employees with the greatest seniority shall be granted their vacation first.

- I. When the Township decides to reduce the number of employees in any particular job title, the employee or employees in such job title with the least seniority shall be laid off first.
- J. Employees shall be recalled for work from layoff in the order of their seniority, provided that they have the requisite qualifications and ability to perform the work available. Employees continuously laid off for a period of two (2) years or more shall not be entitled to recall.
- K. This article does not apply to promotional positions of a supervisory, confidential or managerial executive nature.

### ARTICLE 16 SAFETY REPORT

Whenever an employee is assigned to drive Township equipment and he feels such equipment is in need of such repair that it is hazardous or defective, he shall at once notify his immediate supervisor of his defective or hazardous equipment. The supervisor thereupon shall ask the employee to fill out the Safety Report form as agreed upon by the parties to this Agreement.

### ARTICLE 17 JOB POSTING

Any vacancy in the bargaining unit shall be posted for three (3) calendar days before it is awarded to any person. Consideration of employees currently working for the Municipality will be provided by the Commissioner before a new employee is hired for a vacancy. However, in all cases, the discretion of the Commissioner shall be final and binding on all hiring decisions.

#### ARTICLE 18 BULLETIN BOARDS

the Union will have access to a bulletin board in each work area. The Union may post notices of Union activities and information pertinent to its collective bargaining relationship on these bulletin boards. Copies of the information to be posted on the bulletin boards will be forwarded to the office of the Township Commissioner in charge of the Road Department.

### ARTICLE 19 LONGEVITY

Longevity pay will be set forth below for all

classified permanent Blue Collar unit employees and shall be paid in addition to and together with his annual base salary, based upon the date of appointment:

#### YEARS OF SERVICE

#### PAYMENT OF ANNUAL BASE SALARY

#### 1985

Upon completion of 3 years	28
*Each year thereafter	1%
Maximum	88

#### 1986

Upon completion of 3 years	2%
*Each year thereafter	1%
Maximum	88

\*NOTE: Increase will be one (1%) percent per year up to and including five (5%) percent for 1985 only. For 1986 and on, the increase will be one (1%) percent annually.

#### ARTICLE 20 HOSPITALIZATION

It is further understood that, if an employee is injured on his way to work or on returning from work, such injury will be considered job related for the purposes of workmens compensation or other medical benefits.

The Township agrees to provide the Travelers Insurance program which includes a Dental Plan, Eyeglass Plan, \$1.00 Prescription Plan to all employees. This coverage along with the basic Blue Cross/Blue Sheild Plan shall continue to be provided to the employee by the Township upon the employee's retirement at twenty-five (25) years services.

# ARTICLE 21 FULLY BARGAINED CLAUSE

This Agreement contains the entire understanding of the parties. There are no representations, promises or warranties other than those set forth herein. Neither party shall be required to renegotiate any part, until the expiration of said Agreement or the activation of reopener clauses within this Agreement.

## PAST PRACTICE CLAUSES

All benefits and conditions of employment presently in existence for the bargaining unit, unless modified by this Agreement, whether in writing or in practice, shall be continued without change by the Township during the life of this Agreement.

## ARTICLE 23 SEVERABILITY CLAUSE

If any part, clause, portion or Article of this Agreement is subsequently deemed by a court of competent jurisdiction to be illegal, such clause, portion or Article may be deleted and the remainder of the Agreement not so affected shall continue in full force and effect absent the affected clause.

## ARTICLE 24 MANAGEMENT RIGHTS

- A. It is recognized that the Employer has and will continue to retain all rights and responsibilities to direct the forces of the Township in all aspects. Included, but without limiting the generality of the foregoing, the following rights:
  - All management functions and responsibilities which the Township has not expressly modified or restricted by a specific provision of this Agreement;
  - 2. the right to establish and administer policies and procedures related to personnel matters, Township controlled activities, training, operational functions, performance of services and maintenance of the facilities and equipment of the Township;
  - To reprimand, suspend, discharge or otherwise discipline employees for cause;
  - 4. To hire, promote, transfer, assign, reassign, layoff and recall employees to work in accordance with Civil Service Rules and seniority;
  - 5. To determine the number of employees and the duties to be performed;

- 6. To maintain the efficiency of employees, to establish, expand, reduce, alter, combine, consolidate or abolish any job or job classification, department or operation or service, in accordance with Civil Service Rules:
- 7. To determine staffing patterns and areas worked; to control and regulate the use of facilities, supplies, equipment materials and any other property of the Township;
- 8. To make or change Township rules, regulations, policies, and practices consistent with the specific terms and provisions of this Agreement and consistent with Civil Service Rules and Regulations.
- B. The exercise of the foregoing powers, rights, authority, duties and responsibilities of the Township shall only be limited by the language of this clause.
- C. In recognition of the rulings of the Courts of New Jersey, the parties recognize that the exercise of managerial rights is a responsibility of the Township on behalf of the taxpayers and that the Township cannot bargain away or eliminate any of its managerial rights.
- D. It is further agreed that the above detailed enumeration of management rights shall in no way be deemed to exclude any other management prerogatives that may not have been specifically enumerated.

### ARTICLE 25 WORK CONTINUITY

During the period of time of this Agreement, the Union and its members shall not have the right to engage in any slowdown, work stoppage strike or related activity.

The sole method for resolving any disagreement concerning this Agreement shall be covered by the procedures contained in this Agreement or legal remedies available to the parties that do not constitute strikes or work stoppages.

The Union agrees that if any type of concerted activity occurs, as noted above, the Union will take immediate steps to terminate such activities and will condemn such activities. An employee who engages in any of the prohibited activities shall be subject to disciplinary action.

### ARTICLE 26 PRODUCTIVITY

The Union agrees that it will cooperate with the Township in any productivity program adopted by the Township covering employees of this bargaining unit.

## ARTICLE 27 PERFORMANCE EVALUATION

The parties agree that the Township has the right to conduct individual performance evaluations of all personnel.

## ARTICLE 28 WORK PERFORMANCE

All employees covered by this Agreement will be expected to perform all duties as assigned by their This shall include but not be limited to the supervisor. specific functions and duties enumerated in their individual job descriptions and any other such functions may assigned from time to time by their which be or through employer work rules, personnel supervisors regulations or other regulations. It is recognized and agreed that employees in this bargaining unit recognize the authority of the Township to promulgate and implement work performance standards in accordance with the dictates and authority resident in the Township.

# ARTICLE 29 WASH UP TIME

All employees shall have a ten (10) minute wash up time prior to the lunch period.

### ARTICLE 30 AGENCY SHOP

The parties agree that for the term of this Agreement, in accordance with New Jersey statutes, any employee who is a member of this bargaining unit on the effective date of this Agreement who is not a member of Teamsters Local No. 35 shall pay an agency shop fee equal to eighty-five (85%) percent of the dues, initiation fees and special assessments of the bargaining agent. Such fees shall be deducted from the pay of the employees affected on the basis of authorization provided by the bargaining agent. The bargaining agent agrees to save the Employer harmless from any and all action it takes under this article.

### ARTICLE 31 SALARY

The parties that agree the following promotional, equity adjustments and across the board raises will be applicable to these personnel covered by this bargaining unit for January 1, 1992. See page -17-.

Effective January 1, 1993, all bargaining unit employees shall receive a wage increase of at least six (6%) percent subject to further negotiations of the parties prior to that date. It is agreed that all bargaining unit employees shall receive no less than a six (6%) percent increase but that said six (6%) percent may be increased by negotiations of the parties and may not be reduced.

## ARTICLE 32 HOURS OF WORK

The Commissioner reserves the right to revise the work hours of the employees. The employees agree to change their normal 8:00 to 4:00 working hours to the specific schedule developed by the Commissioner.

## DURATION

This Agreement shall be effective retroactive to January 1, 1992, and shall continue in full force and effect until December 31, 1993, except that the parties will enter into negotiations for a succeeding contract in September of 1992.

IN WITNESS WHEREOF, the parties have hereunto affixed their hands and seals.

ATTEST:

HAROLD V. GALE MUNICIPAL CLERK

FRANK T. PESCATORE COMMISIONER/DIRECTOR OF PUBLIC WORKS & PROPERTY FOR THE TOWNSHIP OF LONG BEACH

JAMES J. MANCINI, MAYOR TOWNSHIP OF LONG BEACH

INTERNATIONAL BROTHERHOOD OF TEAMSTERS, CHAUFFEURS, WAREHOUSEMEN AND HELPERS,

LOCAL NO 35

FRANK J. DUCIDI PRESIDENT

ANTHONY D'ARTICLIO, SEC.-TREAS.

NEGOTIATIONS COMMITTEE MEMBER

## DEPARTMENT OF PUBLIC WORKS AND PROPERTY SUPERVISORY UNIT

## 1ST YEAR 1992 TOTAL SALARY

NAME	SALARY
Sprague	\$51,014
Higman	46,575
Jones	32,565
Yurkevicz	32,565
Grob	22,401

## 2ND YEAR 1993

See page -15- for re-opener language.